

EMRULLAH AKCAKAYA

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PERSONAL INFORMATION

Nationality : Turkish
Birth Date : 15.03.1965
Marital Status : Married (2 Child)



EXPERIENCE

June 2014 – October 2019 **Dedeman Hotels & Resorts International**
ISTANBUL- TURKEY **General Manager**

Dedeman Hotels & Resorts International is one of the leading hotel company in the Turkish hospitality industry since 1966 with 17 hotels in Turkey, Iraq and Kazakhstan including Owned, Leased and Managed hotels.

- Leading all hotels towards its vision and financial goal
- Reporting to the Board of Directors
- Develop high quality business, commercially astute strategies and market penetration plans to cater to the increased demand and position the company at the forefront of the industry
- Create a vision and criteria for growth by implementing market – specific development goals and objectives. Convert vision into actionable strategies, plans, policies and budgets for a robust growth in Turkey.
- Build trustworthy relations with key partners and act as a point of contact for important shareholders, industry key players including Government agencies
- Oversee and manage all departments like HR, Finance, Audit and IT; work closely with business development department for Hotel Growth to support expansion.
- Mentoring, empowering and leading the executive team to achieve set goals and for career development

Oct. 2009 - June 2014
ANKARA, TURKEY

Swissotel Hotels & Resorts, Swissotel Ankara
General Manager

- Lead and oversaw the all hotel operation towards annual goals and budget
- Managed and empowered the Executive Committee for an effective, profitable operation and ultimate guest and team members satisfaction
- Ensured effective communication and managed the relationship with all parties, like top accounts, owners and all industry key players
- Led annual budget process and ensured effective management of annual budget to achieve optimum performance.

Jan. 2008 – Oct. 2009
MUGLA, TURKEY

Swissotel Hotels & Resorts, Swissotel Gocek
General Manager

Nov. 2005 – Dec. 2007
KONYA, TURKEY

Dedeman Hotels & Resorts International, Dedeman Konya
General Manager

Nov. 2001 - July 2005
KONYA, TURKEY

Hilton Konya
Director of Sales

April 1993 – Nov. 2001
MERSIN, TURKEY

Hilton Mersin
Front Office Manager

EDUCATION

1984 - 1990
MERSIN, TURKEY

Mersin University Tourism and Hotel Management

LANGUAGE

Turkish (mother tongue) & English

MEMBERSHIPS

SKAL Istanbul, Turkish Tourism Investors Association

REFERENCES

References are available upon request.